

#### **About includED**

The includED® program delivers all required course materials, both print and digital, as part of tuition (or fees). The program prepares you with the materials you need to succeed and there are no surprises about costs after you've enrolled.

# You'll be prepared to learn on the first day of class

- You'll have the same required materials as your classmates and teacher making it easier to study and learn
- In a recent survey, faculty told us students who have their required course materials do better in class
- Students also agreed in a recent survey that without the required course materials, they expect to do worse in class

## It's the most convenient way to get your course materials

- · Once you sign up for classes, your required course materials will be provided to you
- You don't have to spend time ordering from different places and hoping you have the right books by the time class starts
- Your course materials can be picked up at the school bookstore, shipped directly to your doorstep or can be accessed digitally, via a link placed on your school's learning management system (LMS)

## Depending on the specific program, the includED program can drive enhanced affordability as well

- You could save 50% on average depending on the type of content your school adopts
- · You can use financial aid
- You'll have a better idea of the cost of your education upfront and there will be no surprises about out-of-pocket costs
- As many as one in five college students have deferred or skipped taking a class due to the cost of course materials
  and this program directly addresses that

Sources: Surveys of college students (Follett Student Survey) and faculty (Faculty Survey 2012) by Follett Higher Education Group, February 2012.

## All your questions answered

# Will I save money?

While savings will vary with each school, you can save as much as 50% on average depending on the type of content selected.

## How much is the fee?

Students could save 50% on average depending on the type of content selected. The specific fee amount will be determined after faculty confirms their course material selections.

# How do I get my books?

Depending on the format your professor or school selects, course materials can be picked up at the campus bookstore, shipped directly to your doorstep or can be accessed digitally, via a link placed on the school's learning management system (LMS).

#### What are students saying about the includED program?

Students who have participated in similar programs love the convenience and ease of accessing their course materials. Students have been very receptive to the concept of eliminating out-of-pocket costs for required course materials.

#### If my professor has recommended course materials, will those be included in the program?

Only materials identified by your professor or school as "required" are part of the program. All recommended materials will be made available for purchase at your campus bookstore and efollett.com.

#### Will I get money back at the end of the year when I go to turn in my books?

To ensure the greatest savings for students, printed textbooks will most likely be provided through Follett's popular Rent-A-Text program. This will provide you with savings upfront rather than getting money back at the end of the term. However, once you return your rental textbooks to the store, any non-rental textbooks can be sold at textbook buyback for cash. Value at buyback is based on current supply and demand in the marketplace.

#### I like keeping my books at the end of term; can I do that with this program?

After the term is complete, rented textbooks will be returned to the campus bookstore. However, you can choose to keep the book by paying an additional fee.